

# JORC TIMES

JORC Industrial BV • [www.jorc.eu](http://www.jorc.eu) • [info@jorc.nl](mailto:info@jorc.nl) • Edition 0321

## Compressed air condensate management

### Upcoming exhibitions

It has been a while, but finally we are meeting up with our customers the way that always works the best, face-to-face!

Two trade shows are marked on our calendars and both of them are in the USA.

First we kick off in Bonita Springs, Florida! The Hyatt Regency Coconut Point Resort & Spa will be the place to be during October 25-27.

Straight after that show our travels take us to the Renaissance Schaumburg Convention Center in Chicago, where the Best Practice 2021 EXPO event will be held, during November 2-3.



*Bonita Springs, Florida.  
The Hyatt Regency Coconut Point Resort & Spa will be the place to be during October 25-27.*



*See you there!*



*The Renaissance Schaumburg Convention Center in Chicago, where the Best Practice 2021 EXPO event will be held, during November 2-3.*

**THE CONDENSATE MANAGEMENT SPECIALIST**

# Committed to the new season

---

There is an enormous sense of positivism within Roda JC.

Despite not winning the Play-Offs last season, many supporters showed up to treat the team to a warm welcome upon their return to Kerkrade.

The ambition for the 2021-2022 season is promotion to the Dutch top soccer league.

With our logo on the match-shirts for the third season in a row and with the switch from artificial grass to natural grass we are supporting our team back to the top.



# Celebrating 24 years of the JORC TIMES

---

What started off as a one-off back in 1997, turned into a continuous flow of three or four newsletter-issues per year. Often written with “tongue-in-cheek”, some articles have been digs at our competitors or classic installation errors.

All in all, the idea of the JORC TIMES is meant to be informative in the widest sense of the word, relating to our (new) products, our company, our colleagues and general compressed air and/or market information.

In each JORC TIMES issue we include the TIMES QUOTE. The picture in this article is from our customer who cuts them out and finds a proper use for these wise words!



Each issue gets mailed to customers in 112 countries and it is published in the old-fashioned hardcopy format.

We hope that you enjoy the read!

# Hardcopy or hard copy?

We all make choices in life and that's certainly a fact in our daily business lives.

At JORC we like to think that we create products that are unique in some way. Designing the cosmetic appearance of our products takes up a great deal of time to ensure originality.

And then you have the business cowboys, who like to cut corners and simply copy someone else's designs. It is obviously a cheaper way forward as they do not need to spend time and money dreaming up creative product designs.

It makes us wonder that if those companies who simply cut corners by copying others, also cut corners in product safety. Anyway, food for thought!

The timers pictured here are copy products of JORC's original OPTIMUM timer. We stopped production on this design some years ago and as such we know it is a fake product.

Be aware when you are offered fake products!



## AIR-SAVER-LS Movie

The AIR-SAVER-LS helps end-users to save valuable compressed air from escaping unnecessarily, reducing compressor running hours and thus, saving energy and operating costs.

The AIR-SAVER-LS (Light Switch) is installed in the compressed air line after the air receiver. The AIR-SAVER-LS is controlled via an internal relay, which is connected to an external switch and separate power supply.

A typical installation example is to connect the AIR-SAVER-LS to a light switch. By switching the lights on, the AIR-SAVER-LS will subsequently open.

The saved compressed air flows into the compressed air system and the compressor kicks in to produce the air needed to fill the system.

At the end of the work-shift you switch off the light(s) and the AIR-SAVER-LS will subsequently close and remain closed until the light is switched on again.



*Let Yorick show you the workings and advantages of the AIR-SAVER-LS.*

*Pop to our website and view the movie.*

**THE CONDENSATE MANAGEMENT SPECIALIST**

# Tricks of the Trade

## Question:

Do you offer a drain that features both alarm options (N/C and N/O alarm output contact - potential free relay)?

## Answer:

Yes!

The **KAPTIV-CS-D-LUX** zero air loss drain offers both alarm options and you may select the alarm that suits the application. This offers you flexibility and reduces your stock.

In addition to this, the KAPTIV-CS-D-LUX offers many more unique features:

- Reservoir filling level indication;
- Service interval warning system;
- An anti-air-lock system;
- An anti-bacterial build-up system, the unique BIO feature;
- Zero air loss during the discharge cycle in applications up to 100 m<sup>3</sup>/min. compressor capacity.



*Talk about high-end!*

## TIMES QUOTE

**“Excellent! Thank you for your speedy service!”**

*A compliment given to us by our customer, the same guy who sticks our Quotes to the door. Thanks Mike!*

JORC Industrial is a global condensate management specialist of Dutch origin offering condensate drains, oil/water separators and air saving equipment to distributors, dealers and OEM's in more than 100 countries. JORC Industrial is dedicated to setting the standard in helping its customers manage their condensate management requirements.

## JORC products

AIR-SAVER, D-LUX, DISTRIBUTOR, EZ-1, FLUIDRAIN, FLUIDRAIN-COMBO, FLUIDRAIN-QUICK-SET, KAPTIV-CS(-HP-S), KAPTIV-MD(-AL), KAPTIV-CS-HP-S-500, LOCATOR, LOCATOR-EV, MAGY, MAGY-UL, NUFORS-CR, NUFORS-XF, PURO-CT, SEPREMUM, TEC-11, TEC-44, PLATTO

*JORC products no longer available (some productnames are still in use for our North American market):*

COMBO, COMBO-QUICK-SET, ENVIRO, KAPTIV, KAPTIV-SP, NUFORS, NUFORS-DC(-XL), OPTIMUM, PURO, PURO MIDI, PURO GRAND, PURO GRAND XTENDER, PURO DISTRIBUTOR, SMART GUARD, SMART GUARD PRO, TEC-22, TEC-33, TEC-55, WARNER, XP

Information provided herewith is believed to be accurate and reliable. However, no responsibility is assumed for its use or any infringement of patents or rights of others, which may result from its use. In addition, JORC reserves the right to revise information without notice and without incurring any obligation.

JORC Industrial BV  
Pretoriastraat 28  
NL-6413 NN Heerlen  
The Netherlands  
Tel. +31 45 524 24 27  
[www.jorc.eu](http://www.jorc.eu)  
[info@jorc.nl](mailto:info@jorc.nl)

